

# ANNUAL REPORT

APRIL 1, 2021 – JUNE 30, 2022



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## Our Mission

To help individuals and families, who are experiencing homelessness, achieve their God-given potential by providing a holistic program of stable housing, supportive services, and loving relationships.

# FROM OUR LEADERSHIP

**I am thankful for the opportunity to serve on BHA's board for the past 10 years. I am encouraged as I walk alongside our staff and fellow supporters who are supporting HOPE on Hummel Street each day.**

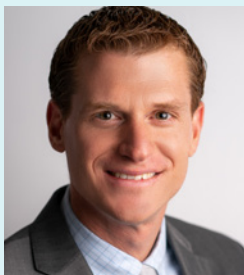
BHA has continued to grow into a leading voice in the community, supporting individuals experiencing homelessness and advocating for affordable housing. We are grateful for the strongest financial position we have had in the organization's history. This provides an opportunity for us to think creatively about how we support our participants and staff and create affordable housing initiatives.

• **In this report, you will see the impact of**  
• **BHA's work and our plans for the future.**

The following pages are filled with stories or impacts that would not be possible without the hard work of the BHA staff, our volunteers, board members, supporters, and community partners.

**As a result of this intentional work, 172 people were served.** BHA provided families with a safe and stable place to live, interactions defined by dignity and grace, and encouragement to identify and live into their God-given potential.

This work is a gift, and like me, I hope you are encouraged by BHA's positive impact on the community. **I want to personally thank each of you for your commitment to BHA and our mission. I hope you'll join us as we continue to plant seeds of hope on Hummel Street.**



Sincerely,

A handwritten signature in black ink, appearing to read "Brent Smith".

Brent Smith  
BHA Board President

Since 1989, the Brethren Housing Association has been raising the bar on serving families experiencing homelessness in the Central Pennsylvania area – this year was no different. The challenging economic climate of the past two years continued, and our families remain greatly impacted. **The housing market continues to be a major issue for our participants, as obtaining affordable housing has remained nearly impossible.**

The BHA team has been hard at work addressing this the best we can - creating a permanently affordable housing program, establishing partnerships with other organizations in the community to strengthen opportunities, and empowering our participants to strive for higher-paying employment. I am delighted to present this year's annual report. Our staff has worked diligently to help our families overcome obstacles, position our organization as a leader in the housing/homelessness community, and establish a more secure future for BHA. I believe you will see all of that as you read this report!

An important note, as you review the following report, is that BHA transitioned our fiscal year. We were previously operating on an April 1 – March 31 fiscal year, but moving forward, in parallel with most of our government contracts, we are moving to a July 1 – June 30 fiscal year. All the information included in this report is for 15 months and spans April 1, 2021, thru June 30, 2022. **Thank you for all you do. Your commitment to BHA is making an impact.**



Regards,

A handwritten signature in black ink, appearing to read "K Gillis-Hanna".

Kait Gillis-Hanna  
BHA Executive Director

# BHA

## OUR TEAM



### Front Row (L to R)

Sarah Swankler  
Tiffany Burrows  
Abbey King  
Sofia Malone  
Vanessa Foltz

### Back Row (L to R)

Marilyn Bellesfield  
Kait Gillis-Hanna  
Lauren Shambaugh  
Dennis Saylor

**The BHA team  
expanded, and  
roles changed in  
FY 2021-22.**

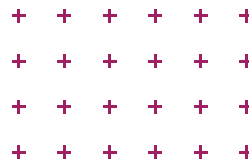
Marilyn Bellesfield celebrated her tenth year with BHA and transitioned into a newly created role - Director of Program Policy and Development.

We were fortunate enough to be able to "hire from within" to fill her previous position as the program director, and Sarah Swankler was promoted to that role!

BHA now has three full-time Family Advocates – Vanessa Foltz, Sofia Malone, and Lauren Shambaugh – all new hires in this fiscal year.

We also welcomed a part-time volunteer coordinator, Gillian Sumpter, to our team, as well as two part-time Youth Program Assistants, Bethe Suarez and Lauren Bellesfield!

# OUR IMPACT



## 55 FAMILIES SERVED

172 individuals | 112 of which are children

**22**  
Transitional  
Housing  
Apartments

**80%**  
Occupancy  
Rate



**7k+ Days of Housing**  
provided to families experiencing homelessness

## 100%

of participants who left the  
program this year were:

- > Connected to entitlement benefits
- > Connected to community resources
- > Completed a budgeting program



**93% of former participants  
(FY 20-21) maintained  
housing for one year after  
exiting the program**

# OUR FUTURE

It was an amazing program! I wouldn't change anything!

BHA recently launched a new program — providing permanently affordable housing with case management support. **BHA acquired two new properties to start this program and to do our part to create actually affordable housing in our community.**

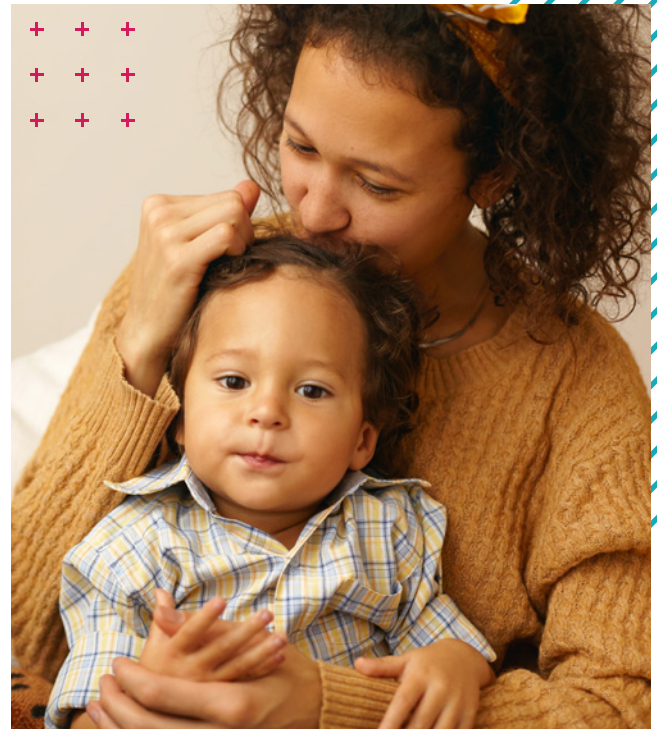
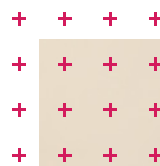
Upon graduating, a successful Transitions participant has the option to enter our Next Steps program. When available, the participant will continue to receive case management while renting a BHA- owned property to support them on their continued journey toward self-sufficiency.

## Why permanently affordable housing?

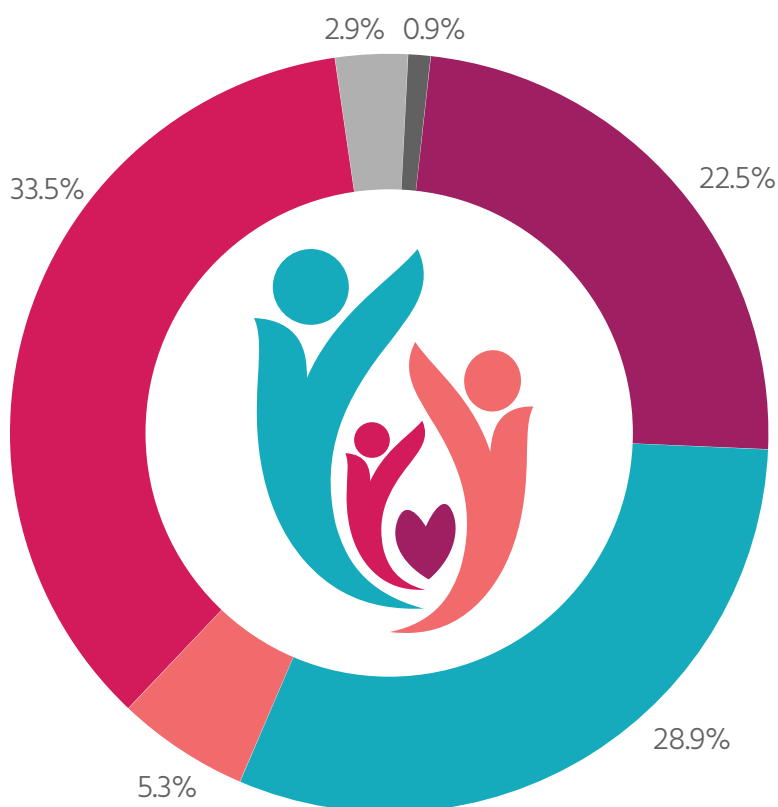
Nationally, there is a shortage of more than 7 million affordable homes for our nation's 11 million+ extremely low-income families. Central Pennsylvania is no different.

Housing affordability is central to health care, food security, education, and more. Yet the gap between rents and incomes is growing. **There is no state or county where a renter working full-time at minimum wage can afford a two-bedroom apartment.** Families have few options.

This inspired BHA to launch its **Permanently Affordable Housing** program - in which BHA acquires and manages each property while the tenant pays a rent commensurate to his/her income, but not to exceed a pre-established threshold. As the best practice is not to exceed 30% of your income on housing costs, that is the standard utilized.



# OUR FINANCIALS



■ Grants
 ■ Individuals & Small Business
 ■ Events  
■ In-Kind Contributions
 ■ Contract Revenue
 ■ Other

## REVENUE

Contracts	\$510,146
Individuals & Small Business	\$440,371
Grants	\$343,003
In-Kind	\$80,336
Events	\$44,045
Member Churches	\$41,598
Program Fees	\$30,382
Non-Member Churches	\$17,090
Miscellaneous	\$11,282
Occupancy Fees	\$3,140
Investment	\$4
<b>Total Revenue</b>	<b>\$1,521,397</b>

## EXPENSES

Program Services	\$1,106,242
<b>Supportive Services</b>	
Management & General	\$100,521
Fundraising	\$110,416
<b>Total Expenses</b>	<b>\$1,317,179</b>

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# BHA thrives because of the support of our volunteers!

# 450

## VOLUNTEERS

# \$3,754.75

## HOURS DONATED

The current estimated national value  
of each volunteer hour is \$29.95.

# \$112,454.76

## VALUE SAVED



## *Want to get involved?*

- > Youth Program
- > Adopt-An-Apartment
- > Board/Committee
- > Work Groups
- > Property
- > Events